



HEAD OF FUNDRAISING AND DEVELOPMENT

ABOUT THE BARN

The Barn Theatre in Cirencester is an **award-winning Producing House** Charity renowned throughout the UK for its unique and innovative approach to theatrical excellence and problem-solving.

We seek a **dynamic Head of Development and Fundraising** to drive our mission forward with creativity, energy, and passion.



The little *powerhouse* in
the Cotswolds

THE STAGE





“ ”

They are truly *leaders*
in their field

Sir Michael Morpurgo

In 2007, the historic Ingleside was bought by Ian & Chrissie Carling, who had a grand vision to convert the site into a professional producing house.

In 2018, The Barn Theatre finally opened its first professional production, to much critical acclaim.

Today, the house at Ingleside has been transformed into a chic boutique hotel featuring 11 luxurious bedrooms.

It boasts the award-winning subterranean restaurant, Teatro, and is complemented by the Barn Theatre's 200-seat auditorium, all poised to compete with the best of the West End.

ABOUT THE ROLE

You will spearhead our fundraising efforts and lead our Fundraising Team, implementing 'think out-of-the-box' strategies that reflect our innovative spirit.

You will harness your exceptional interpersonal, communication, PR, media, and project management skills to cultivate relationships, secure funding, and promote our brand.

Leading from the front you will play a key role, inspiring the team to deliver on its fundraising targets and joining a dynamic committed management team who relish change and challenge.





KEY RESPONSIBILITIES

- Develop and implement significant and creative new Revenue and Capital fundraising strategies and action plans to successfully support the theatre's growth and mission.
- Build and maintain strong and productive relationships with donors, sponsors, "Friends" and partners.
- Oversee PR and media activities to enhance the theatre's visibility, reputation and USP in the competitive fundraising marketplace both regionally and nationally.
- Manage and deliver fund raising projects from conception to completion, ensuring alignment with our goals and values.
- Collaborate with the team to identify and pursue new and original funding opportunities.

QUALIFICATIONS

- Proven record of accomplishment of innovative problem-solving, strategic thinking, and project delivery.
- Exceptional interpersonal and communication skills with experience of writing creative and compelling copy.
- Strong PR, media, and project management experience. You may come from a theatre marketing/media background.
- Passion for the arts, theatre, and a highly creative mindset.
- Fundraising experience or knowledge is welcome but not essential for candidates with skills that lend themselves to this role. Traditional fund-raising techniques alone are not the answer in the current theatre funding environment.



TERMS & CONDITIONS

Salary:

Minimum initial basic salary – £40,000+.

Remuneration to be agreed dependant on skills, experience, and perceived potential. More for exceptional candidates. Total Remuneration could also include a meaningful performance bonus.

Contract:

Permanent.

Location:

The Barn Theatre, Cirencester.



APPLICATIONS

Join us at the Barn Theatre and play a pivotal role in shaping the future of our beloved institution. If you are an energetic and creative thinker with a passion for theatre and a knack for building meaningful relationships, we want to hear from you.

Cirencester is the beautiful 'Capital of the Cotswolds', consistently ranked as one of the best places to live in the UK, a little more than an hour from London.

Accommodation may be available for the right candidate

Please review the video on our website and send your application to:

careers@barntheatre.org.uk

